

UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT OF CALIFORNIA

NANCY SKINNER,  
Plaintiff,

v.

MEDIVATORS, INC.,  
Defendant.

Case No. 20-cv-06979-JSW

**ORDER DENYING DEFENDANT'S  
MOTION FOR PARTIAL SUMMARY  
JUDGMENT**

Re: Dkt. Nos. 27, 35

Now before the Court is Medivators, Inc. (“Defendant”)’s motion for partial summary judgment.<sup>1</sup> The Court DENIES Defendant’s motion.

**BACKGROUND**

Defendant Medivators, Inc. produces and sells medical equipment to hospitals and surgery centers. Nancy Skinner (“Plaintiff”) began working for Defendant in 2006. Plaintiff, a sixty-six-year-old woman, was one of Defendant’s top sales representatives. On June 23, 2020, Defendant announced a reorganization of its sales structure. The reorganization changed the type of product Plaintiff would sell and the geographic territory of these sales. Plaintiff objected because the reorganization gave her a smaller geographic territory with fewer customers. Plaintiff alleges Defendant operates a “good old boys” club that discriminates against women employees and that

---

<sup>1</sup> Plaintiff also moves to consider whether Defendant’s material should be sealed because Plaintiff used documents and testimony that Defendant had designated as “confidential” in her opposition to the motion for partial summary judgment. Under Civil Local Rule 79-5(f), a party (“Filing Party”) who seeks to seal because a document was designated as confidential by another party (“Designating Party”) must file an administrative motion to consider whether another party’s material should be sealed. N.D. Civ. L.R. 79-5(f). Within seven days of the motion’s filing, the Designating Party must file a statement and/or declaration explaining reasons to keep the document under seal. N.D. Civ. L.R. 79-5(f)(3). Failing to file a statement or declaration may result in the unsealing of the provisionally sealed document. *Id.* Here, Defendant is the Designating Party and did not submit the required statement and/or declaration explaining the reasons for keeping the testimony and documents sealed. Accordingly, the Court DENIES Plaintiff’s motion to consider whether Defendant’s material should be sealed.

the reorganization was pretext to push her out of the company. One example of the “good old boys” club includes how Executive Bob Krajieski allegedly singled out Plaintiff and told Plaintiff’s boss to fire Plaintiff for speaking out at a meeting. Plaintiff alleges Defendant engaged in a pattern of harassment: forcing her to participate in calls during which she was pressured to accept the new territory or waive her rights to sue with a severance package, ordering management to not speak with Plaintiff after she filed a complaint about Defendant’s sex and age discrimination, failing to investigate the complained of conduct, and ignoring Plaintiff’s demand for a written offer of the final territory and compensation plan. On one of the calls, Tamer Guirguis, Plaintiff’s manager, allegedly told Plaintiff he did not care if she left the company. Because of the alleged harassment and discrimination, Plaintiff was unable to perform her job and resigned on August 31, 2020. Plaintiff filed a lawsuit against Defendant on September 1, 2020.

Plaintiff alleged eight causes of action against Defendant: (1) unlawful harassment (hostile work environment); (2) sex discrimination; (3) age discrimination; (4) unlawful retaliation; (5) failure to prevent harassment, discrimination, and retaliation; (6) wrongful termination (constructive discharge in violation of public policy); (7) failure to provide employment records pursuant to Labor Code demand; and (8) intentional infliction of emotional distress. Defendant moves for partial summary judgment pursuant to Federal Rule of Civil Procedure 56 for the first, second, third, fourth, fifth, sixth, and eighth causes of action.

## ANALYSIS

### A. Applicable Legal Standard.

“A party may move for summary judgment, identifying each claim or defense . . . on which summary judgment is sought.” Fed. R. Civ. P. 56(a). A principal purpose of the summary judgment procedure is to identify and dispose of factually unsupported claims. *Celotex Corp. v. Catrett*, 477 U.S. 317, 323-24 (1986). Summary judgment, or partial summary judgment, is proper “if the movant shows that there is no genuine dispute as to any material fact and the movant is entitled to judgment as a matter of law.” Fed. R. Civ. P. 56(a). The Court may not weigh evidence or make determinations of credibility. *Anderson v. Liberty Lobby*, 477 U.S. 242, 255 (1986). Rather, “[t]he evidence of the nonmovant is to be believed, and all justifiable inferences

are to be drawn in his [or her] favor.” *Id.*

The party moving for summary judgment bears the initial burden of identifying those portions of the pleadings, discovery, and affidavits that demonstrate the absence of a genuine issue of material fact. *Celotex*, 477 U.S. at 323; *see also* Fed. R. Civ. P. 56(c). An issue of fact is “genuine” only if there is sufficient evidence for a reasonable fact finder to find for the non-moving party. *Anderson*, 477 U.S. at 248. A fact is “material” if it may affect the outcome of the case. *Id.* If the party moving for summary judgment does not have the ultimate burden of persuasion at trial, the party must produce evidence which either negates an essential element of the non-moving party’s claims or show that the non-moving party does not have enough evidence of an essential element to carry its ultimate burden of persuasion at trial. *Nissan Fire & Marine Ins. Co. v. Fritz Cos.*, 210 F.3d 1099, 1102 (9th Cir. 2000).

Once the moving party meets its initial burden, the non-moving party must “identify with reasonable particularity the evidence that precludes summary judgment.” *Keenan v. Allan*, 91 F.3d 1275, 1279 (9th Cir. 1996) (quoting *Richards v. Combined Ins. Co.*, 55 F.3d 247, 251 (7th Cir. 1995)). It is not the Court’s task “to scour the record in search of a genuine issue of triable fact.” *Id.* (quoting *Richards*, 55 F.3d at 251); *see also* Fed. R. Civ. P. 56(c)(3) (“The court need consider only the cited materials, but it may consider other materials in the record.”). “A mere scintilla of evidence will not be sufficient to defeat a properly supported motion for summary judgment; rather, the nonmoving party must introduce some significant probative evidence tending to support the complaint.” *Summers v. A. Teichert & Son, Inc.*, 127 F.3d 1150, 1152 (9th Cir. 1997) (citation and internal quotation marks omitted). If the non-moving party fails to point to evidence precluding summary judgment, the moving party is entitled to judgment as a matter of law. *Celotex*, 477 U.S. at 323.

#### **B. Unlawful Harassment (Hostile Work Environment) Claim.**

To establish a hostile work environment claim, Plaintiff must show that, because of her sex or age, she was subjected to unwelcome conduct that was “sufficiently severe or pervasive to alter the conditions of her employment and create an abusive working environment.” *Campbell v. State Dep’t of Educ.*, 892 F.3d 1005, 1016 (9th Cir. 2018) (quoting *Fuller v. Idaho Dep’t of*

1 *Corrections*, 865 F.3d 1154, 1161 (9th Cir. 2017)). The work environment must be considered  
 2 both objectively and subjectively abusive. *Id.* at 1017. “Subjectively . . . [i]t is enough ‘if such  
 3 hostile conduct pollutes the victim’s workplace, making it more difficult for her to do her job, to  
 4 take pride in her work, and to desire to [stay] on in her position.’” *Poole v. Garland*, 2022 U.S.  
 5 Dist. LEXIS 47808, \*18-19 (N.D. Cal. Mar. 17, 2022) (quoting *McGinest v. GTE Serv. Corp.*, 360  
 6 F.3d 1103, 1113 (9th Cir. 2004)). “Objectively, courts look at ‘all the circumstances,’ including  
 7 ‘the frequency of the discriminatory conduct; its severity; whether it is physically threatening or  
 8 humiliating, or a mere offensive utterance; and whether it reasonably interferes with an employee’s  
 9 work performance.’” *Id.* at \*19 (quoting *Harris v. Forklift Systems*, 510 U.S. 17, 23 (1993)).  
 10 “The required severity for ‘harassing conduct varies inversely with the pervasiveness or frequency  
 11 of the conduct.’” *Fried v. Wynn Las Vegas, LLC*, 18 F.4th 643, 649 (9th Cir. 2021) (quoting  
 12 *Ellison v. Brady*, 924 F.2d 872, 878 (9th Cir. 1991)). “When severity is questionable, ‘it is more  
 13 appropriate to leave the assessment to the factfinder than for the court to decide the case on  
 14 summary judgment.’” *Id.* at 648 (quoting *Davis v. Team Elec. Co.*, 520 F.3d 1080, 1096 (9th Cir.  
 15 2008)).

16 A genuine dispute exists regarding the material fact of whether Plaintiff was subjected to  
 17 harassment by Defendant. Defendant’s argument stems from the six phone calls that occurred  
 18 between the parties. Defendant argues that because the calls were short, spanned over a few  
 19 weeks, and Plaintiff admitted nothing inappropriate was said, Defendant’s conduct cannot be  
 20 perceived as severe or pervasive. Defendant also argues a lack of evidence that the calls were  
 21 initiated because of Plaintiff’s age or gender. Plaintiff alleges that Defendant’s calls were severe  
 22 and pervasive because the calls included communications with someone who Plaintiff complained  
 23 of in her discrimination complaint and Defendant admitted that pressure was being placed on  
 24 Plaintiff because of her complaint. Plaintiff also argues that Defendant stopped all communication  
 25 with Plaintiff and elected to isolate her because of her discrimination complaint. Further, because  
 26 of Defendant’s silence, Plaintiff alleges she was unable to perform her job, which normally  
 27 required regular communication with Defendant. Plaintiff contends ultimately she was forced to  
 28 resign.

1 In a summary judgment motion, the facts and all inferences must be drawn in favor of  
 2 Plaintiff as the non-moving party. Here, there is a genuine issue of material fact for a jury to find  
 3 for Plaintiff because subjectively, Defendant's silence could reasonably have polluted her  
 4 workplace, make it difficult for her to do her job as a sales representative, and affected her ability  
 5 to stay in her position. *See Poole*, 2022 U.S. Dist. LEXIS 47808, at \*19. A reasonable jury could  
 6 also find objectively, while looking at the totality of the circumstances, that Defendant's conduct  
 7 of pressuring phone calls, one of which was with someone Plaintiff complained of, and  
 8 Defendant's silence that interfered with Plaintiff's performance and ability to work rises to a level  
 9 of harassment.

10 Accordingly, the Court DENIES Defendant's motion for partial summary judgment for  
 11 Plaintiff's unlawful harassment (hostile work environment) claim.

### 12 **C. Sex and Age Discrimination Claims.**

13 California has adopted a three-stage burden-shifting test for trying claims of  
 14 discrimination. *Guz v. Bechtel Nat'l, Inc.*, 24 Cal. 4th 317, 354 (2000) (citing, *inter alia*, *Texas*  
 15 *Dep't of Cmty. Affairs v. Burdine*, 450 U.S. 248 (1981)). Under this framework, a plaintiff must  
 16 first establish a prima facie case of discrimination. *Id.* To state a prima facie claim for  
 17 discrimination, a plaintiff must allege (1) membership in a protected group; (2) qualification for  
 18 the job in question; (3) an adverse employment action; and (4) circumstances that support an  
 19 inference of discrimination. *Id.* at 355; *see also McDonnell Douglas v. Green*, 411 U.S. 792, 802  
 20 (1973). "The burden of establishing a prima facie case of disparate treatment is not onerous."  
 21 *Burdine*, 450 U.S. at 253. Once the plaintiff establishes a prima facie case, "a presumption of  
 22 discrimination arises." *Guz*, 24 Cal. 4th at 355.

23 After plaintiff establishes a prima facie case, the burden then shifts to the defendant to  
 24 articulate a legitimate, nondiscriminatory reason for its employment decision. *Id.* at 355-56. "To  
 25 accomplish this, the defendant must clearly set forth, through the introduction of admissible  
 26 evidence, the reasons for the [employment decision]." *Burdine*, 450 U.S. at 255. "If the defendant  
 27 carries this burden of production, the presumption raised by the prima facie case is rebutted." *Id.*  
 28 "[W]hether or not a plaintiff has met his or her prima facie burden, and whether or not the

defendant has rebutted the plaintiff's prima facie showing, are questions of law for the trial court, not questions of fact for the jury." *Caldwell v. Paramount Unified School Dist.*, 41 Cal. App. 4th 189, 201 (1995).

Then, the burden shifts back to the plaintiff to "offer evidence that the employer's stated reason is either false or pretextual, or evidence that the employer acted with discriminatory animus, or evidence of each which would permit a reasonable trier of fact to conclude the employer intentionally discriminated." *Kannan v. Apple Inc.*, 2020 U.S. Dist. LEXIS 193214, \*9 (N.D. Cal. Oct. 13, 2020). "[T]he plaintiff in an employment discrimination action need produce very little evidence in order to overcome an employer's motion for summary judgment." *Id.* at \*10 (quoting *Santillan v. USA Waste of California, Inc.*, 853 F.3d 1035, 1042 (9th Cir. 2017)).

For a discrimination claim, Plaintiff first needs to establish her prima facie case. Defendant alleges that Plaintiff is unable to establish a prima facie case because there was no adverse employment action or circumstances that raise an inference of discrimination. Despite Defendant's arguments, the Court concludes Plaintiff met her prima facie burden. *See Caldwell*, 41 Cal. App. 4th at 201. Plaintiff is a member of a protected group by virtue of her age and sex, and was qualified for her job given she was a top sales representative. In direct contrast with Defendant's argument, Plaintiff argues the following adverse employment actions: stripped of her territory and accounts, a pattern of harassment and misconduct by Defendant, and constructive discharge. Plaintiff also alleges an inference of discrimination because her territory was assigned to two men decades younger than she, her discrimination complaint was not investigated, and Defendant admitted her complaint caused Defendant to not communicate with Plaintiff. Because Plaintiff is the non-moving party, the facts she alleges must be taken as true for the adverse employment actions and discriminatory inference. An adverse employment action can be found here because "[t]he Ninth Circuit 'take[s] an expansive view of the type of actions that can be considered adverse employment actions' such that 'a wide array of disadvantageous changes in the workplace constitute adverse employment actions.'" *Kannan*, 2020 U.S. Dist. LEXIS 193214, at \*14 (quoting *Ray v. Henderson*, 217 F.3d 1234, 1240, 1241 (9th Cir. 2000)). Additionally, "an average age difference of ten years or more between the plaintiff and the replacements will be

1 presumptively substantial” to raise an inference of discrimination for the fourth element. *France*  
2 *v. Johnson*, 795 F.3d 1170, 1174 (9th Cir. 2015). With this, Plaintiff met her “not onerous”  
3 burden and fulfilled all four elements of a prima facie case for discrimination. *See Burdine*, 450  
4 U.S. at 253.

5 Next, the burden shifts to Defendant, who articulated the reorganization of the sales  
6 department as the legitimate, nondiscriminatory reason for changes within the company.  
7 Defendant allegedly enlisted outside consulting firms who recommended expanding the products  
8 sold by sales representatives and reshaping the geographic territories of these sales. The Court  
9 concludes Defendant met the burden of production to rebut Plaintiff’s prima facie case. *See*  
10 *Caldwell*, 41 Cal. App. 4th at 201.

11 The burden then shifts back to Plaintiff to offer evidence that Defendant’s stated  
12 legitimate, nondiscriminatory reason is false and pretextual. Here, there is a genuine dispute of  
13 material fact that would not entitle Defendant to summary judgment. Defendant argues there is no  
14 evidence of pretext because management allegedly told Plaintiff they wanted her to stay at the  
15 company. Defendant also calls into question two statements by employees that allegedly shows  
16 Defendant’s desire to get rid of Plaintiff. Defendant argues Krajewski’s statement about wanting to  
17 fire Plaintiff is not evidence of pretext because he was not a decision maker and the statement was  
18 made years before the reorganization. Defendant also argues Guirguis’s statement about not  
19 caring whether Plaintiff stays or resigns was taken out of context as Guirguis clarified his intention  
20 behind the statement to mean he hoped Plaintiff would accept the new position, but wanted her to  
21 do what was best for her in the end. In contrast, Plaintiff alleges the following facts as evidence of  
22 Defendant’s pretext: sworn testimony that internal managers had the power to set and change the  
23 territory given to Plaintiff despite the consulting firms’ recommendations of how to reshape the  
24 geographic territories, Defendant anticipating Plaintiff would leave the company, Defendant  
25 expecting the severance offer to prompt Plaintiff to leave the company, and Plaintiff’s territory  
26 being given to men decades younger than her. There is a genuine dispute because the facts alleged  
27 by Plaintiff, taken as true, could lead a reasonable jury to conclude that Defendant’s reorganization  
28 was pretextual. *Hester v. Barnhart*, 2006 U.S. Dist. LEXIS 22500, at \*7 (N.D. Cal. April 17,



2006) (“in the context of employment discrimination law under Title VII, summary judgment is not appropriate if, based on the evidence in the record, a reasonable jury could conclude by preponderance of the evidence that the defendant undertook the challenged employment action because of the plaintiff’s [sex or age]”).

Accordingly, the Court DENIES Defendant’s motion for partial summary judgment on Plaintiff’s sex and age discrimination claims.

**D. Unlawful Retaliation Claim.**

It is unlawful “[f]or any employer, labor organization, employment agency, or person to discharge, expel, or otherwise discriminate against any person because the person has opposed any [prohibited discriminatory] practices . . . or because the person has filed a complaint, testified, or assisted in any proceeding [in connection with a prohibited discriminatory practice].” Cal. Gov’t Code § 12940(h). California has adopted a three-stage burden-shifting test for trying claims of retaliation. *Yanowitz v. L’Oreal USA, Inc.*, 36 Cal. 4th 1028, 1042 (2005). To establish a prima facie case of retaliation, “a plaintiff must show (1) he or she engaged in a ‘protected activity,’ (2) the employer subjected the employee to an adverse employment action, and (3) a causal link existed between the protected activity and the employer’s action.” *Id.* Once an employee establishes a prima facie case, the employer must then offer a legitimate, nonretaliatory reason for the adverse employment action. *Id.* If the employer can produce a legitimate reason for the adverse employment action, the presumption drops, and the employee must prove intentional retaliation. *Id.*

Here, there is a genuine dispute of material fact about whether Plaintiff established a prima facie case for retaliation that would not entitle Defendant to judgment as a matter of law. It is undisputed that Plaintiff engaged in the protected activity of filing a complaint with Defendant about discrimination based on Plaintiff’s sex and age. There is a dispute, however, regarding the last two elements for a prima facie case. Defendant argues there is no adverse employment action, and no causal link between Plaintiff’s protected activity and an adverse employment action if one exists. Plaintiff argues that there were adverse employment actions taken after and because of her complaint in the form of harassing phone calls; Defendant’s lack of investigation into her



complaint; and Defendant instructing supervisors to not speak with Plaintiff, making Plaintiff unable to perform her job. Defendant disputes that these facts amount to adverse employment actions because only three calls were conducted after Plaintiff's complaint and Plaintiff admitted nothing inappropriate was said during these calls; the directive from Defendant to not speak with Plaintiff was brought on at the request of Plaintiff's own attorney; Defendant's managers still continued to speak with Plaintiff regarding business matters; and Plaintiff was not even working after submitting her complaint because she was on paid leave and bereavement for two-and-a-half weeks. Because the Court cannot weigh the evidence, a genuine issue of material fact exists as to whether Plaintiff suffered an adverse employment action and the causal connection to her protected activity. A reasonable jury could find that ignoring Plaintiff and forcing her to take harassing calls could be adverse treatment that is "reasonably likely to impair a reasonable employee's job performance or prospects for advancement or promotion within the reach of the antidiscrimination provision . . . section 12940(h)." *Yanowitz*, 36 Cal. 4th at 1054-55.

Further, Defendant also claims the reorganization was a legitimate, nonretaliatory reason and Plaintiff is unable to prove pretext because the reorganization occurred before her protected activity. Defendant provides no further argument or evidence to support these claims, and therefore, did not meet the burden of production for summary judgment.

Accordingly, the Court DENIES Defendant's motion for partial summary judgment as to Plaintiff's unlawful retaliation claim.

#### **E. Derivative Claims.**

Defendant claims the fifth (failure to prevent harassment, retaliation, and discrimination), sixth (wrongful termination in violation of public policy), and eighth (intentional infliction of emotional distress) causes of action are derivative. Defendant did not state the applicable legal standard and did not identify the absence of a genuine issue of material fact for each of the causes of action. Instead, Defendant simply states these derivative claims fail because Plaintiff cannot show unlawful harassment, discrimination, or retaliation. As shown above, there is a genuine dispute of material fact for Plaintiff's unlawful harassment, discrimination, and retaliation claims. Because these causes of action were not substantively addressed, Defendant did not meet the

1 required initial burden of the moving party in a summary judgment motion.

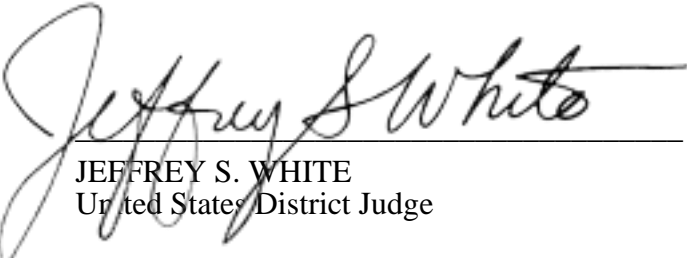
2 Accordingly, the Court DENIES Defendant's motion for partial summary judgment as to  
3 Plaintiff's claims for failure to prevent harassment, retaliation, and discrimination; wrongful  
4 termination in violation of public policy; and intentional infliction of emotional distress.

5 **CONCLUSION**

6 For the foregoing reasons, the Court DENIES Defendant's motion for partial summary  
7 judgment. The Court HEREBY SETS a case management conference for November 4, 2022. The  
8 parties' joint case management conference statement must be filed by October 28, 2022.

9 **IT IS SO ORDERED.**

10 Dated: September 28, 2022

11   
12 JEFFREY S. WHITE  
13 United States District Judge  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28